

NEC Unified Solutions Achieves Cisco Powered Designations in Managed Unified Communications and Managed Security

IRVING, TX - January 20, 2009 - NEC Unified Solutions, Inc. (NEC), a leading communications solution integrator, announced today that it has achieved Cisco Powered designations in Managed Unified Communications and Managed Security. These designations recognize NEC for having worked to acquire the resources and establish the procedures to deploy, manage and support Managed Business Communications, Managed Unified Contact Centers, Hosted Unified Contact Centers, and Managed Firewall Managed Intrusion Detection (IDS) Intrusion Prevention System (IPS).

"NEC's Managed Services business has grown significantly in recent years and is a critical element of our UNIVERGE®360 approach to unifying business communications for our customers," said Paul Lopez, general manager of services development for NEC. "We believe the Cisco Powered Managed Services designation symbolizes our ability to provide exemplary managed and hosted network services to customers who seek to optimize network efficiency, improve reliability and performance, and reduce the risk associated with managing infrastructure internally."

"Adopting managed services allows companies to align IT and business goals, enabling them to focus scarce internal resources on their core competencies while servicing day-to-day IT infrastructure and operational needs through technology delivered as a service," said Jeff Spagnola, vice president of worldwide managed services at Cisco. "By achieving Cisco Powered designations, NEC has made an investment in obtaining the training, skills and knowledge necessary to play a pivotal role in meeting this increasing demand."

- **A Cisco Powered Managed Unified Communications** service is designed to provide unified voice, video, data and mobility communications for the business environment. The service integrates voice, video, and other collaborative data applications into intelligent network communications solutions. These solutions, including Internet Protocol (IP) telephony, unified communications, and rich-media conferencing, take full advantage of the power, resilience and flexibility of an organization's unified communications network.
- **A Cisco Powered Managed Unified Contact Center** service is designed to provide an IP-based, centralized infrastructure that can support many distributed sites. The service offers a full suite of contact management services that can be implemented immediately or incrementally. This service delivers intelligent call routing, network-to-desktop computer telephony integration (CTI), and multichannel contact management over an IP network to contact center agents. The solution also delivers time-division multiplexing

(TDM)-to-IP connectivity with Cisco VoIP gateways, and media termination with Cisco Unified IP phones.

- **A Cisco Powered Hosted Unified Contact Center** service provides the same IP-based, centralized management of a managed Unified Contact Center on a hosted basis.
- **A Cisco Powered Managed Firewall** security service provides Cisco proven firewall technology solutions to help customers better protect their business infrastructure. The service is managed from a security operations center. It supports the key features available on the Cisco firewall solutions, such as network bandwidth optimization and anti-IP address spoofing, and conforms to Cisco and industry best practices.
- **A Cisco Powered Managed Intrusion Detection System (IDS)/Intrusion Prevention System (IPS)** security service provides Cisco deep-packet, inspection-based technology to better protect a customer's business infrastructure. This service delivers real-time monitoring and detection and mitigation of many types of malicious network traffic, such as distributed denial-of-service attacks. The service is managed from a security operations center and is deployed at strategic locations across the enterprise network. It supports the key features available on the Cisco IDS/IPS solutions and conforms to Cisco and industry best practices.

Cisco Powered Managed Service designation requirements are based on the Information Technology Infrastructure Library® (ITIL) framework of best practices as well as market and industry requirements. NEC participated in an assessment of its network operation center as a part of the Managed Service Channel Program process. Cisco recommends services that are designated Cisco Powered because they are designed to deliver a high-quality, customizable service experience, making it easier for businesses to make the right decision when purchasing technology as a service.

About NEC Unified Solutions

NEC Unified Solutions helps companies unify their business communications through innovative software, applications, development tools, and services. NEC offers a complete portfolio for unified communications, wireless, voice, data and managed services, as well as systems integration and application development. NEC Unified Solutions serves as the North American communications integration arm of global giant NEC Corporation for Fortune 1000, as well as small to mid-sized businesses in vertical markets such as hospitality, education, government, and healthcare. For more information, visit www.necunified.com.

NEC and UNIVERGE are registered trademarks of NEC Corporation. All other brands and products referenced herein are acknowledged to be trademarks or registered trademarks of their respective holders.

Cisco, the Cisco logo, and Cisco Systems are registered trademarks of Cisco Systems Inc. in the United States and certain other countries.



NEC Unified Solutions, Inc.

6555 N. State Highway 161

Irving, Texas 75039

[Copyright 1999-2006, NEC Unified Solutions, Inc.](#)