

## **NEC Unified Solutions Welcomes Novus as an Authorized Distributor**

*Novus strengthens NEC's Aspire® channel partner base with industry experience*

**IRVING, TX, April 8, 2008** — NEC Unified Solutions, Inc., a global leader in enterprise business communications, today announced that Novus, LLC, a premier distributor of VoIP communications equipment, is now an authorized distributor of NEC's Aspire® solutions for small- to medium-sized businesses.

"Novus is pleased to become part of the NEC family. We believe the NEC Aspire products complement our existing enterprise offerings and will provide our resellers with the ability to meet the demands of an evolving industry," said Chris Meehan, managing director, Novus. "The quality of the NEC Aspire products is an ideal match to the service quality that is standard at Novus."

With the addition of NEC's versatile Aspire system to its offerings, Novus is now able to move into the unified communications market. Novus offers managed services, equipment sales, equipment procurement, as well as buy-back programs, repair services, logistics and inventory management, call center management and client consultation. Novus also recently expanded its network to include data value-added resellers.

"Novus has an extensive network of dealers that can now benefit from NEC's Aspire system. By offering our product to their market, Novus has the ability to help organizations meet continuously changing communications demands," said Al Kelley, VP and GM, UBSD, NEC Unified Solutions.

NEC's Aspire is a telephony system for voice and data network convergence that allows customers to tailor their communications by deploying traditional circuit-switched technology, Voice over IP (VoIP), or a combination of both from the same system. Aspire enables organizations to benefit from the cost-savings advantages of VoIP and implement advanced communications systems that will scale to meet the demands of future growth.

In addition to the Aspire, Novus will also have the option to distribute the UX5000, a next-generation IP communications system that provides enhanced features, functionality and scalability.

### **About NEC Unified Solutions, Inc.**

NEC Unified Solutions helps companies unify their business through innovative software, applications, development tools, and services. NEC offers a complete

portfolio for unified communications, wireless, voice, data and managed services, as well as systems integration and application development. NEC Unified Solutions, a wholly owned subsidiary of NEC Corporation of America, serves Fortune 1000, as well as small to mid-sized businesses across the globe in vertical markets such as hospitality, education, government and healthcare. For more information, visit [www.necunified.com](http://www.necunified.com)

**About Novus, LLC**

Novus, LLC is a premier distributor of TDM and VoIP communications equipment. Its' comprehensive portfolio of managed services includes asset management, inventory and logistics management, system rental, disaster recovery, managerial and engineering consultation and call center management. Novus excels at operating behind-the-scenes, providing sales program management and distribution services to multiple manufacturers and their authorized resellers. Novus provides sales services in more than 15-countries throughout the world. For further information contact Novus at 866-331-1112 or [www.novusllc.com](http://www.novusllc.com).