

NEC Unified Announces Portfolio Management Team to Further Align with UNIVERGE®360 Approach for Customers

Jay Krauser to head new portfolio group, Renato Mariani to lead marketing efforts

IRVING, TX, November 24, 2008 — NEC Unified Solutions, Inc. (NEC), a leader in enterprise business communications, today announced several changes to its go-to-market elements. A Portfolio Management Team (PMT) has been established under the leadership of Jay Krauser to strengthen and broaden the solutions NEC provides to customers, assist NEC channels with the distribution of these products, and provide a single interface for partners who wish to add their products or capabilities to NEC's portfolio of offerings. NEC has also been named Renato Mariani as General Manager of Marketing.

Mr. Krauser, previously general manager for NEC's Product Management group, will lead the technical design, integration and testing of NEC and third-party products into communications-enabled solutions for key vertical markets including education, healthcare, hospitality and government. To continue the success of NEC's partner program, the Portfolio Management Team will also provide Proof of Concept and Interoperability Testing for NEC's UNIVERGE Solution Partner Program. This will help ensure that NEC delivers solutions for customers that are designed to meet their unique needs.

NEC's PMT will support the concept of UNIVERGE360 through continuous improvement of critical solution components into customer relevant solution packages which span Unified Infrastructure, Unified Communications and Unified Business.

NEC has tasked Mr. Mariani, a technology marketing veteran, to lead the alignment of the Marketing Communications and Field Marketing teams with the sales organization to accelerate the velocity of UNIVERGE360. This strengthened marketing team will provide an increased focus on broadening NEC's SMB customer base and increasing large enterprise customer penetration through targeted vertical marketing strategies.

"As the market changes and our customer's needs shift, NEC continues to align toward the future. We anticipate that these changes will enhance our focus on business and technology solutions that will illustrate our leadership in the communications solutions integrator space," said Jeff Kane, president, NEC Unified Solutions. "We will continue to provide solutions which are designed to meet the needs of our customers through both our direct and associate channels."

NEC's UNIVERGE360 places people at the center of business communications, identifies the roles people play in an organization, and then unifies the technology and business processes needed to allow employees to be more efficient and effective in those roles. NEC's leadership in the convergence of IT and communications and its open approach to fitting communications into the software future as a communications solutions integrator are key differentiators in making this model a reality for enterprise customers and now a reality for the NEC business as a whole.

About NEC Unified Solutions

NEC Unified Solutions helps companies unify their business communications through innovative software, applications, development tools, and services. NEC offers a complete portfolio for unified communications, wireless, voice, data and managed services, as well as systems integration and application development. NEC Unified Solutions serves as the North American communications integration arm of global giant NEC Corporation for Fortune 1000, as well as small to mid-sized businesses in vertical markets such as hospitality, education, government, and healthcare. For more information, visit www.necunified.com.