

NEC Expands Relationship with Juniper Networks to Offer Unified Infrastructure Solutions in North America

Collaboration empowers NEC customers with a secure voice and data solution for roles-based communications

IRVING, TX, October 20, 2008 — NEC Unified Solutions, Inc. (NEC), a leader in enterprise business communications, and Juniper Networks, Inc., the leader in high-performance networking, today announced the expansion of their relationship to provide network infrastructure and communications solutions and support in North America.

The Unified Infrastructure offerings, which support NEC's UNIVERGE®360 approach to unifying business communications through role-based solutions, will be available through NEC's national direct and indirect sales channels in North America.

"Our expanded relationship with Juniper Networks delivers to NEC end-user companies something they have been asking for – a converged network solution available both directly from NEC and through our authorized dealers," said Jay Krauser, general manager, Portfolio Management, NEC Unified Solutions. "Through the combination of Juniper and NEC's solutions and expertise, customers have access to a complete, secure solution from two established global leaders."

"This expanded initiative illustrates our commitment to partnering with industry leaders such as NEC with the ultimate goal of helping businesses achieve their goals and generate revenue," said Blaine Raddon, vice president, U.S. Channel Sales, Juniper Networks. "Together, Juniper and NEC combine decades of expertise to create efficiencies in the enterprise that can truly impact costs and improve the ability of companies to grow and thrive."

The combined Unified Infrastructure offerings from NEC comprise solutions tailored to fit a number of industries and worker roles. Innovations and solutions available today from NEC include:

- An application layer gateway (ALG) that enables tight and secure interoperability between Juniper's high-performance networking products and NEC's UNIVERGE communications servers, desk phones and UC applications
- A secure remote office solution for voice over IP (VoIP) which eliminates the necessity for implementing a Virtual Private Network (VPN)

For additional information about the relationship between NEC and Juniper, visit us online at www.necunified.com/partner/juniper.

About NEC Unified Solutions

NEC Unified Solutions helps companies unify their business communications through innovative software, applications, development tools, and services. NEC offers a complete portfolio for unified communications, wireless, voice, data and managed services, as well as systems integration and application development. NEC Unified Solutions serves as the North American communications integration arm of global giant NEC Corporation for Fortune

1000, as well as small to mid-sized businesses in vertical markets such as hospitality, education, government, and healthcare. For more information, visit www.necunified.com.